



Saint Lawrence Seaway Development Corporation U.S. Department of Transportation, Washington, D.C.

Collister ("Terry") Johnson, Jr. Administrator

Collister ("Terry") Johnson, Jr. was sworn in as the ninth Administrator of the Saint Lawrence Seaway Development Corporation (SLSDC) on October 7, 2006. As Administrator, Mr. Johnson leads the federal government corporation responsible for maintaining and operating the two U.S. Seaway locks located in Massena, N.Y., and vessel traffic control in areas of the St. Lawrence River and Lake Ontario, in collaboration with its Canadian partner, the St. Lawrence Seaway Management Corporation.

Among his many achievements as Administrator, Mr. Johnson successfully launched the SLSDC's 10-year U.S. Seaway Asset Renewal Program in 2009 to reinvest and modernize the agency's navigation infrastructure and facilities, and issued new U.S. Seaway regulations in 2008 that require all ocean-going ships entering the U.S. sector of the St. Lawrence Seaway to take new measures to prevent the introduction of invasive species.

Mr. Johnson brought to the position more than three decades of experience in the transportation industry working diverse marine, rail, and air jobs that focused on capital investment, research and development, and strategic planning.

Prior to his appointment, Mr. Johnson was a senior consultant at Mercer Management Consulting, Inc. in Washington, D.C., helping craft innovative solutions to financial, planning and corporate structure challenges for railroad, port, airline and shipping projects throughout the last decade. During that period, he was appointed to the Board of Directors of the Overseas Private Investment Corporation (OPIC) where his economic development background proved useful in mobilizing private capital for investment in developing countries.

He served as chief executive officer of FastShip Atlantic, Inc., a company licensed to operate container ships designed to reduce cross-Atlantic delivery times. He was appointed chairman of the Virginia Port Authority in 1986, the Commonwealth's largest economic development agency. During his eight-year tenure, the Port of Hampton Roads cargo tonnage more than tripled, vaulting it to the East Coast's No. 2 ranking by cargo volume and generating thousands of new jobs for area residents. This achievement led to his selection in 1993 as Hampton Roads Maritime Association's "Man of the Year."

Mr. Johnson began his career as an attorney, serving as an assistant county attorney in Fairfax County, Va.; a deputy public counsel of the U.S. Rail Services Planning Office in Washington, and as a partner at the Washington law firm of Lockie & Johnson. He earned a B.A. in American Studies from Yale University, and a J.D. from the University of Virginia.

